



# Schedule

U.S. GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE

## Authorized Federal Supply Schedule Price List

**CONTRACTOR:**

**TRONCONI, SEGARRA & ASSOCIATES LLP**

6390 MAIN STREET, SUITE 200  
WILLIAMSVILLE, NY 142215857  
Contract Number: GS23F0082N

Schedule Title : **Financial and Business Solutions (FABS)**  
Product Service Code : **R703**  
DUNS# : **174024174**  
Contract Period : **December 12, 2002 - December 11, 2017**  
Business Size : **Small**

Contract Administrator : **NICHOLAS FABOZZI**  
Phone Number : **716-633-1373**  
Fax Number : **716-633-1099**  
Web Site : <http://www.tsacpa.com>

Online access to contract ordering information, terms and conditions, up-to-date pricing,  
and the option to create an electronic delivery order are available through  
GSA Advantage!, a menu-driven database system.  
<http://www.GSAAdvantage.gov>

For more information on ordering from Federal Supply Schedules, visit  
<http://www.gsa.gov/portal/content/197989>

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 Product Service Code : **R703**  
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## Awarded service information listed by Special Item Numbers (SINS):

### SIN:520 11 - Accounting

#### Professional Services

##### Administrative Staff

A multi-functional administrative support position. Skill set includes: deadline and detail oriented; assignment flexibility; excellent verbal, written and organizational skills. Knowledge of MS Word/Excel 2007 also required. Prior CPA firm experience is a plus, although not a requirement.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$45.02
<b>12/12/2013 – 12/11/2014:</b>	\$46.60
<b>12/12/2014 – 12/11/2015:</b>	\$48.23
<b>12/12/2015 – 12/11/2016:</b>	\$49.92
<b>12/12/2016 – 12/11/2017:</b>	\$51.66

##### Manager

Individuals at this level are licensed CPAs with a minimum of 5 years experience inclusive of 2 to 3 years as a Senior Accountant (or equivalent as deemed appropriate by the Partners), and have at least a bachelor's degree in accounting. A Manager will have demonstrated technical proficiency in at least one area of specialization and the ability to supervise complete engagements, including the evaluation of staff performance. Managers are also expected to recognize opportunities to provide additional services to existing clients as well as develop new client contacts and relationships beneficial to the Firm.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$178.70
<b>12/12/2013 – 12/11/2014:</b>	\$184.96
<b>12/12/2014 – 12/11/2015:</b>	\$191.43
<b>12/12/2015 – 12/11/2016:</b>	\$198.13
<b>12/12/2016 – 12/11/2017:</b>	\$205.07

##### Partner

Partners are owners of the Firm and generally possess a minimum of 10 years of experience with at least a bachelor's degree in accounting, and a license to practice as a CPA. Partners must possess the necessary leadership skills to manage and grow the Firm. The direct responsibility to manage and grow the Firm includes a lead role in all client service initiatives and administrative matters. Client service initiatives include the enhancement of existing client relationships, the ability to secure and retain new business, and the development of new service offerings. Partners also provide specialized experience which is utilized in a consulting/business advisory role. IE: In particular, the areas of Performance Management & Improvement, Debt Restructuring and Crisis Management, and Outsource CFO Services. Please note: All of our Partners are CPAs.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$256.09
<b>12/12/2013 – 12/11/2014:</b>	\$265.05
<b>12/12/2014 – 12/11/2015:</b>	\$274.33
<b>12/12/2015 – 12/11/2016:</b>	\$283.93
<b>12/12/2016 – 12/11/2017:</b>	\$296.97

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## Senior

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Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$115.38
<b>12/12/2013 – 12/11/2014:</b>	\$119.42
<b>12/12/2014 – 12/11/2015:</b>	\$123.60
<b>12/12/2015 – 12/11/2016:</b>	\$127.93
<b>12/12/2016 – 12/11/2017:</b>	\$132.40

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## Senior Manager

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Unit of Issue:	Per Hour
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<b>12/12/2013 – 12/11/2014:</b>	\$231.45
<b>12/12/2014 – 12/11/2015:</b>	\$239.66
<b>12/12/2015 – 12/11/2016:</b>	\$248.05
<b>12/12/2016 – 12/11/2017:</b>	\$256.73

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## Staff Accountant

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Unit of Issue:	Per Hour
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<b>Unit of Issue:</b>	<b>Per Hour</b>
<b>GSA Price:</b>	\$133.67
<b>12/12/2013 – 12/11/2014:</b>	\$138.35
<b>12/12/2014 – 12/11/2015:</b>	\$143.19
<b>12/12/2015 – 12/11/2016:</b>	\$148.20
<b>12/12/2016 – 12/11/2017:</b>	\$153.39

## SIN:520 12 - Budgeting

### Administrative Staff

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## SIN:520 13 - Complementary Financial Management Services

### Administrative Staff

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## SIN:520 2 - Transaction Specialist

### Administrative Staff

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## SIN:520 3 - Due Diligence & Support Services

### Administrative Staff

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Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$45.02
<b>12/12/2013 – 12/11/2014:</b>	\$46.60
<b>12/12/2014 – 12/11/2015:</b>	\$48.23
<b>12/12/2015 – 12/11/2016:</b>	\$49.92
<b>12/12/2016 – 12/11/2017:</b>	\$51.66

### Manager

Individuals at this level are licensed CPAs with a minimum of 5 years experience inclusive of 2 to 3 years as a Senior Accountant (or equivalent as deemed appropriate by the Partners), and have at least a bachelor's degree in accounting. A Manager will have demonstrated technical proficiency in at least one area of specialization and the ability to supervise complete engagements, including the evaluation of staff performance. Managers are also expected to recognize opportunities to provide additional services to existing clients as well as develop new client contacts and relationships beneficial to the Firm.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$178.70
<b>12/12/2013 – 12/11/2014:</b>	\$184.96
<b>12/12/2014 – 12/11/2015:</b>	\$191.43
<b>12/12/2015 – 12/11/2016:</b>	\$198.13
<b>12/12/2016 – 12/11/2017:</b>	\$205.07

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## Partner

Partners are owners of the Firm and generally possess a minimum of 10 years of experience with at least a bachelor's degree in accounting, and a license to practice as a CPA. Partners must possess the necessary leadership skills to manage and grow the Firm. The direct responsibility to manage and grow the Firm includes a lead role in all client service initiatives and administrative matters. Client service initiatives include the enhancement of existing client relationships, the ability to secure and retain new business, and the development of new service offerings. Partners also provide specialized experience which is utilized in a consulting/business advisory role. IE: In particular, the areas of Performance Management & Improvement, Debt Restructuring and Crisis Management, and Outsource CFO Services. Please note: All of our Partners are CPAs.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$256.09
<b>12/12/2013 – 12/11/2014:</b>	\$265.05
<b>12/12/2014 – 12/11/2015:</b>	\$274.33
<b>12/12/2015 – 12/11/2016:</b>	\$283.93
<b>12/12/2016 – 12/11/2017:</b>	\$296.97

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## Senior

Individuals at this level have a minimum of 2 years experience, hold at least a bachelor's degree in accounting, and have generally passed the CPA exam. Seniors are expected to understand the Firm's policies and procedures, possess technical knowledge sufficient to supervise staff accountants, and begin acquiring the skills necessary to develop quality client relationships. If assigned primarily to financial statement engagements, the individual must begin to develop a command of generally accepted accounting principles or other comprehensive bases of accounting, a thorough understanding of generally accepted auditing standards, and common audit procedures and techniques. If assigned primarily to tax engagements, the individual should begin to develop a command of pertinent Internal Revenue Code sections and regulations.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$115.38
<b>12/12/2013 – 12/11/2014:</b>	\$119.42
<b>12/12/2014 – 12/11/2015:</b>	\$123.60
<b>12/12/2015 – 12/11/2016:</b>	\$127.93
<b>12/12/2016 – 12/11/2017:</b>	\$132.40

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## Senior Manager

A Senior Manager is a potential Partner-in-Training and has made a commitment to Tronconi Segarra & Associates to strive for an ownership position. A Senior Manager has at least eight years experience (including three years as a Manager or equivalent), holds at minimum a bachelor's degree in accounting, and has attained his/her license to practice as a CPA. A Senior Manager must possess leadership qualities, technical competence in at least one area of specialization, and the ability to contribute to the Firm growth as well as the necessary skills to assist with Firm administrative matters.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$223.43
<b>12/12/2013 – 12/11/2014:</b>	\$231.45
<b>12/12/2014 – 12/11/2015:</b>	\$239.66
<b>12/12/2015 – 12/11/2016:</b>	\$248.05
<b>12/12/2016 – 12/11/2017:</b>	\$256.73

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## Staff Accountant

Individuals at this level have a college degree with a major in accounting and have from zero to three years experience. Staff Accountants are expected to become familiar with the Firm's policies and procedures, to gain an understanding of the rules, regulations and code of professional con-

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Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$108.34
<b>12/12/2013 – 12/11/2014:</b>	\$112.14
<b>12/12/2014 – 12/11/2015:</b>	\$116.06
<b>12/12/2015 – 12/11/2016:</b>	\$120.12
<b>12/12/2016 – 12/11/2017:</b>	\$124.33

### Supervising Senior

Individuals at this level have a minimum of 3 years experience, hold at least a bachelor's degree in accounting, and have generally passed the CPA exam. Supervising Seniors are expected to understand the Firm's policies and procedures, possess technical knowledge sufficient to supervise seniors and staff accountants, and is in the process of acquiring the skills necessary to recognize opportunities to provide additional services and develop quality client relationships. If assigned primarily to financial statement engagements, the individual must begin to develop a command of generally accepted accounting principles or other comprehensive bases of accounting, a thorough understanding of generally accepted auditing standards, and common audit procedures and techniques. If assigned primarily to tax engagements, the individual should begin to develop a command of pertinent Internal Revenue Code sections and regulations.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$133.67
<b>12/12/2013 – 12/11/2014:</b>	\$138.35
<b>12/12/2014 – 12/11/2015:</b>	\$143.19
<b>12/12/2015 – 12/11/2016:</b>	\$148.20
<b>12/12/2016 – 12/11/2017:</b>	\$153.39

## SIN:520 7 - Financial & Performance Audits

### Administrative Staff

A multi-functional administrative support position. Skill set includes: deadline and detail oriented; assignment flexibility; excellent verbal, written and organizational skills. Knowledge of MS Word/Excel 2007 also required. Prior CPA firm experience is a plus, although not a requirement.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$45.02
<b>12/12/2013 – 12/11/2014:</b>	\$46.60
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<b>12/12/2015 – 12/11/2016:</b>	\$148.20
<b>12/12/2016 – 12/11/2017:</b>	\$153.39

## Terms and Conditions:

### 1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):

SIN	Description
520 11	Accounting
520 12	Budgeting
520 13	Complementary Financial Management Services
520 2	Transaction Specialist
520 3	Due Diligence & Support Services
520 7	Financial & Performance Audits

### 2. Maximum order per SIN:

SIN	Maximum Order
520 11	\$999,999.00
520 12	\$999,999.00
520 13	\$999,999.00
520 2	\$999,999.00
520 3	\$999,999.00
520 7	\$999,999.00

### 3. Minimum order:

\$300.00

### 4. Geographic Coverage:

50 St,DC,Terri.

### 5. Point(s) of production (city, county, and State or foreign country):

NA

### 6. Quantity Discounts:

### 7. Prompt payment terms:

0%-30 0%-30 NET 30

### 8. Government purchase cards accepted above the micro-purchase threshold:

Yes

### 9. Government purchase cards are accepted at or below the micro-purchase threshold:

Yes

### 10. Foreign Items:

NA

### 11. Time of Delivery:

60 Days From date of award to date of completion (services only)

**12. Expedited Delivery:**

NA

**13. Overnight and 2-Day Delivery:**

NA

**14. Urgent requirements:**

NA

**15. F.O.B. points:**

Alaska : O - Origin-freight prepaid by seller  
Continental US : O - Origin-freight prepaid by seller  
Hawaii : O - Origin-freight prepaid by seller  
Puerto Rico : O - Origin-freight prepaid by seller

**16. Ordering Addresses:**

<b>1</b>	Tronconi Segarra & Assoc Nicholas Fabozzi 6390 Main Street Suite 200 Williamsville, NY 14221 USA Ph:716-633-1373 Fax:716-633-1099 njf@tsacpa.com
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**17. Ordering Procedures:**

NA

**18. Payment Addresses:**

<b>1</b>	Tronconi Segarra & Assoc Nicholas Fabozzi 6390 Main Street Suite 200 Williamsville, NY 14221 USA Ph:716-633-1373 Fax:716-633-1099 njf@tsacpa.com
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**19. Warranty Provision:**

NA

**20. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):**

NONE

**21. Terms and conditions of repair parts:**

NA

**22. Terms and conditions for any other services:**

NONE

**23. Terms and conditions of rental, maintenance, and repair:**



NA

**24. Terms and conditions of installation:**

NA

**25. List of service and distribution points:**

NA

**26. List of participating dealers:**

NA

**27. Preventative maintenance:**

NA

**28. Special attributes such as environmental attributes:**

NA

**29. Section 508 compliance information:**

NA

**30. Data Universal Number System (DUNS) number:**

174024174